

# Dodge

## Technical Seminar

The LINQ

Las Vegas, NV

November 12 & 13, 2026

Join us in fabulous Las Vegas!

Learn something new or enhance what you already know about...

- *Prep Room Best Practices*
- *Infant Embalming*
- *Eye Restoration*
- *Gunshot Wounds*
- *Formaldehyde-Free Embalming- With Fixation!*




Questions? Call 800-443-6343 and ask for Michelle or email us at [Seminars@dodgeco.com](mailto:Seminars@dodgeco.com)

# DODGE TECHNICAL SEMINAR

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*Breakfast will be available each morning starting at 8:00 a.m. at the Social A & B meeting rooms (2nd Floor).*

<u>TIME</u>	<u>THURSDAY</u>	<u>FRIDAY</u>
8:00 AM - 9:00 AM	Breakfast / Registration	Breakfast / Registration
9:00 AM - 10:00 AM	<i>Creative Applications: A New Approach For Mastering The Prep Room And Beyond – Part 1</i> Autumn Cooper	<i>Yes, Gunshot Wounds Can Be Challenging Cases - Overcoming The Obstacles – 2026 – Part 1</i> Nathan Shaw
10:00 AM - 10:15 AM	Break	Break
10:15 AM - 11:15 AM	<i>Creative Applications: A New Approach For Mastering The Prep Room And Beyond – Part 2</i> Autumn Cooper	<i>Yes, Gunshot Wounds Can Be Challenging Cases - Overcoming The Obstacles – 2026 – Part 2</i> Nathan Shaw
11:15 AM - 11:30 AM	Break	Break
11:30 AM - 12:30 PM	<i>Infant Embalming - A Difficult Job At Best – Part 1</i> Tom Sherman	<i>How To Achieve Firming On A Formaldehyde-Free Case</i> <i>Lincoln Plain</i>
12:30 PM - 1:30 PM	Lunch	12:45 p.m. Seminar Ends - Thank you for coming!
1:30 PM - 2:30 PM	<i>Infant Embalming - A Difficult Job At Best – Part 2</i> Tom Sherman	
2:30 PM - 2:45 PM	Break	
2:45 PM - 3:45 PM	<i>Beyond the Orbit: Redefining What's Possible in Eye Restoration – Part 1</i> Jamie Strom	
3:45 PM - 4:00 PM	Break	
4:00 PM - 5:00 PM	<i>Beyond the Orbit: Redefining What's Possible in Eye Restoration – Part 2</i> Jamie Strom	

**CEUs:** Continuing education credits for licensed funeral directors will be available, pending individual state/province approvals. If you have a question as to whether your state/province board has accredited our program, please email [seminars@dodgeco.com](mailto:seminars@dodgeco.com). Due to high-fee filing requirements, we no longer apply for credits from Kentucky, Maryland, Arkansas and Pennsylvania. We'll be applying for a total of 9 credits - 6 for Thursday & 3 for Friday. The Seminar has been accredited by the Academy of Professional Funeral Service Practice for 9 CEUs.

**DIAMS**

The Dodge Institute For Advanced Mortuary Studies  
9 Progress Road Billerica, MA 01821  
TEL (800) 443-6343 / (978) 600-2099 - SECURE FAX (978) 600-2336  
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# DODGE TECHNICAL SEMINAR

NOVEMBER 13 & 14, 2025

Las Vegas, NV

**EARLY REGISTRATION DEADLINE: October 12**

## Online Registration!

The Dodge Seminar registration is completely online. Whether paying by credit card or mailing a check, the registration process is the same. You will receive a confirmation as well as a receipt when paying by credit card. When paying by check, you will still register online and will be sent an invoice to include when mailing your payment. This will not only streamline the registration process but will provide a secure way to process credit card transactions.

Please visit [shop.dodgeco.com](http://shop.dodgeco.com) and click on Seminars in the menu at the top and click on the "Register" button.

You will still have the options to register multiple attendees from the same firm for discounted pricing at one time. **Please be sure to change the quantity of attendees to get the correct total to pay.** If registering separately from the same firm, the discounts will not apply. Students are still eligible for a discounted rate.

### Thursday & Friday

1st Registrant - \$590 / After 10/12/26 - \$640  
2nd Registrant - \$540 / After 10/12/26 - \$580

### Thursday Only

1st Registrant - \$480 / After 10/12/26 - \$530  
2nd Registrant - \$430 / After 10/12/26 - \$480

### Friday Only

1st Registrant - \$365 / After 10/12/26 - \$415  
2nd Registrant - \$315 / After 10/12/26 - \$365

### STUDENTS:

There is a \$200 flat-rate registration fee for students\* currently enrolled in mortuary school.

\* Student ID needs to be emailed to [seminars@dodgeco.com](mailto:seminars@dodgeco.com) after online registration.

### INSTRUCTORS:

There is a 50% discount off the regular pricing for full-time (20 hours or more) mortuary school instructors.



### Registration Cancellation Policy:

On or before 11/1: 100% registration fee refunded. After 11/1: \$100 cancellation fee will apply. Cancellation must be made in writing via mail, fax or e-mail to any of the addresses listed below.

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## HOTEL RESERVATION & RATE INFORMATION

**PLEASE NOTE:**  
All attendees are responsible for making their own hotel reservations.

The LINQ, Las Vegas  
3535 Las Vegas Boulevard South  
Las Vegas, NV 89109

800-634-6441 - <https://www.caesars.com/linq>

The LINQ Las Vegas Hotel + Experience is in the heart of The Strip. Enjoy stylish rooms and a futuristic casino, as well as The LINQ Promenade's 550-foot-tall High Roller Observation Wheel, retail shops and every dining option imaginable.

### "Run of the House" Room Rates

Tuesday, November 10th - Saturday, November 14th = \$105.00 / night

Check-in: 4:00 pm / Check-out: 11:00 am

Additional persons will be charged at a rate of \$30.00 per person, per night, with a maximum of four (4) persons per guestroom.

Resort Fees: A daily resort fee of \$30.00 per room, per night (plus tax) will be charged in addition to the room rates listed above. This fee includes:

- Unlimited local phone calls (no long distance or international calls)
- Two (2) guest admissions per day to the Fitness Center (does not include use of the spa)
- In-Room Internet access to include two (2) devices per room, per day

Rates & fees are for single/double occupancy and do not include applicable taxes & fees.

Parking is \$20 per day at the LINQ

Reservations can be made by calling the hotel directly at (866) 523-2781, referencing our Group Code: "SQTDC6" - Dodge Technical Seminar or by booking online at <https://book.passkey.com/go/QTDC6>

***The cut-off date to make hotel reservations at the group rate is Sunday - October 11, 2026***

Please Note: All reservations made via the telephone call center will be assessed a fee of \$15.00 per reservation. This fee will not apply to reservations made via the internet.

All reservations must be guaranteed with a deposit for the first night's guestroom and tax charge.

If reservation is guaranteed to a credit card, the first night's guestroom and tax charge, per guestroom, will be billed immediately to the cardholder's account.

Notice of cancellation must be received 72 hours prior to your arrival date in order to receive a full refund of your deposit.

Each guestroom must have at least one (1) registered guest 21 years of age or older.

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AUTUMN COOPER is a Michigan native who currently resides in Rhode Island. She serves as Sales Representative with The Dodge Company, covering Connecticut, Rhode Island, and Western Massachusetts alongside her role as part-time chemist for the company, a position she has held since 2020. Autumn holds both a Bachelor of Science Degree in Mortuary Science, as well as a Bachelor of Science Degree in Biomedical Sciences. Autumn serves as an adjunct professor for the Mortuary Science Program at Wayne State University and Cape Cod Community College. She is a licensed funeral director and embalmer in the States of Michigan, Rhode Island, and Connecticut. Autumn is a frequent contributor to The Dodge Magazine.

*Creative Applications: A New Approach For Mastering The Prep Room And Beyond* - This engaging presentation will explore innovative techniques and practical techniques for the embalming room. Autumn will probe into best practices for effective embalming, share expert tricks to enhance your workflow, and uncover surprising off label uses for embalming products. Whether you are a seasoned professional or new to the field, this session will provide valuable insights to elevate your skills and expand your embalming toolkit.



LINCOLN PLAIN is the Dodge Sales Representative in Eastern North Dakota and Minnesota since 2018. In 2024 he was promoted to National Sales Manager. Lincoln is a licensed funeral director and embalmer with over 36 years of experience in the preparation room and helping his clients across his territory with their difficult and unusual cases. He holds a Bachelor's Degree in Mortuary Science, University of Minnesota, 1994, a Bachelor's Degree in Business Administration and Marketing, University of Wisconsin – 1992, and was the Manager/funeral director, O'Halloran and Murphy Funeral Homes for over 20 years. He has been a trade embalmer for over 13 years. Lincoln is a member of the North Dakota Funeral Directors Association, the Arrowhead Funeral Directors Association (Minnesota) and a frequent contributor to The Dodge Magazine.

*How To Achieve Firming On A Formaldehyde-Free Case* - This course covers the embalming process of an emaciated decedent using the Dodge Green Embalming Kit. The step-by-step process utilizes a restricted cervical injection to help control swelling and effectively fill out sunken facial features, as well as achieving restoration of an eye enucleation using Inr-Seel in reshaping or reconstruction of eye features.

With true formaldehyde-free products, there is no fixation of tissues, leaving the body soft, which can make dressing and the application of cosmetics a bit challenging for the embalmer. Learn some simple techniques to achieve medium firming all while maintaining a "Formaldehyde Free Green Burial" standard and presenting a final positive result of a decedent who satisfies the definition of a "green burial".



NATHAN SHAW earned his bachelor's degree in Mortuary Science from Wayne State University. He has been a licensed funeral director and embalmer since 2007. He is currently the Dodge Sales Representative in Eastern Michigan and "The Thumb".

*Yes, Gunshot Wounds Can Be Challenging Cases - Overcoming the Obstacles 2026* - This program will be based on a case Nathan recently embalmed, concentrating on the challenges of cranial reconstruction of a single gunshot wound to the head. In this session Nathan will show all the steps taken during the reconstructive process, along with the techniques used to achieve a pleasant appearance post traumatic injury. Of note, this single gunshot wound was autopsied, allowing full access to the cranium for embalming and reconstructive procedures. Nathan will also highlight some of the skills he acquired in handling gunshot wounds while working at one of Michigan's busiest funeral homes for 18 years.

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TOM SHERMAN has 25+ years experience working in the funeral industry. He earned a diploma in Mortuary Science from the Commonwealth Institute of Funeral Service Houston in 2003, and has been a licensed funeral director and embalmer since 2005. He also holds a BSBA and MBA from Western Governor's University. Tom has been the Dodge Sales Representative for the Central and West Texas area since 2013. Tom is a practicing embalmer, a frequent contributor to The Dodge Magazine with articles on embalming difficult cases, and presents continuing education programs on various embalming and funeral related topics throughout the USA

*Infant Embalming – A Difficult Job At Best - In this course we will discuss the philosophy of why we work hard to avoid the immersion of an infant. Showing and discussing techniques for treating infants and children with a positive outcome will help create a good memory picture for the grieving family. This course includes chemical decisions, injection site technique, and cavity and surface treatment of the autopsied and non-autopsied infant at a range of ages supplemented with visual aid.*



JAMIE STROM is the Dodge Sales Representative in Central and Southern California since February 2025. She graduated with Associate in Arts Degree in Mortuary Science, Cypress College 2010. Jamie and has been a California licensed funeral director since 2010, a California licensed Embalmer since 2012, and a California licensed Crematory Manager since 2019. From 2010-2013 she worked at Thomas Miller Mortuary, Corona, California as an Apprentice Embalmer, and prior to joining Dodge she worked for SCI Personal Care Center, Riverside, California.

*Beyond the Orbit: Redefining What's Possible in Eye Restoration - This presentation provides a focused look at the embalming and restoration of a decedent with complex ocular conditions, emphasizing techniques that support dignity and a natural appearance. Participants will learn how to evaluate periocular changes, address complications such as swelling, collapse, trauma, dehydration, or surgical alteration, and apply restorative methods including eyelid contouring, tissue building, rehydration, adhesive closure, and wax techniques to recreate realistic structure and form.*

The course introduces the practical use of Ray Tek, an internal tracer dye that becomes visible under black light, allowing embalmers to observe vascular distribution, evaluate flow, and refine their injection techniques. Participants will gain a clear understanding of how Ray Tek works within arterial solutions and the best situations for its use.

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